

SIR40316

CERTIFICATE IV IN RETAIL MANAGEMENT

Why Choose WA Academy?

- *Registered Training Organisation*
- *Fully Recognised Qualifications*
- *Guaranteed training to a high level of industry competence*
- *Fully qualified lecturers*
- *State-of-the-Art purpose built Academy with exhibition facilities*
- *Close to public transport*
- *Free parking*
- *Easy payment plans*

Course Overview

This is the ultimate management qualification specifically designed to meet the needs of the retail industry. Providing a pathway to work in a diverse range of retail settings including hairdressing salons, beauty salons, speciality retailers, supermarkets, department stores and quick service restaurants.

This qualification gives you the knowledge and ability to manage a salon or own and operate your own salon.

Functions in this qualification involve a broad range of business building ideas and experiences including human resources, recruiting staff, business planning, sustainability, financial management, marketing and promotion as well as strong leadership skills.

Students are supplied all products, equipment and resources included in the course cost unless detailed further.

Accreditation: Nationally recognised qualification Certificate IV level



Course Duration

Duration: 12 months full time and 18 months part time
Workplace delivery plus email and phone support with site visits where applicable.

Tuition Cost Payment Options

Course Cost: \$2,500 on payment plan

Deposit: \$500 deposit on enrolment and balance paid in fortnightly instalments throughout the course duration

Student tuition fees are indicative only and are subject to change given individual circumstances at enrolment. Each year the Government of Western Australia Department of Training and Workforce Development issue the VET FEES AND CHARGES POLICY that Registered Training Organisations such as WA Academy are required to adhere to, if you are studying under the government funded option of this qualification.

Student Requirements

Access to a computer
Access to a workplace or simulated workplace.

Entry Requirements

Must have achieved a Certificate III in Retail or relevant industry experience in a job role that involves the application of skills and knowledge that is covered in Certificate III in Retail.



**PASSION BUSINESS MANAGEMENT
PASSION FOR EDUCATION**

WA ACADEMY OF HAIR & BEAUTY RTO:50384
Suite 2, The Bentley Commercial Centre, 1140 Albany Highway, Bentley WA 6102
Tel 08 9356 2269
Email info@waacademy.com **Web** www.waacademy.com



On successful completion of the units listed below you will receive your Nationally Recognised Qualifications for
SIR40316 Certificate IV Retail Management

SIR40316 Certificate IV Retail Management Course Structure

CORE UNITS	
SIRRTF002	Monitor retail store financials
SIRXCEG004	Create a customer-centric culture
SIRXHRM002	Maintain employee relations
SIRXMGT002	Lead a frontline team
SIRXRSK002	Maintain store security
SIRXSLS003	Achieve sales results
SIRXWHS003	Maintain workplace safety
ELECTIVES	
SIRXHRM001	Recruit, select and induct team members
SITXHRM002	Roster staff
SIRRINV002	Control Stock
SIRXMKT003	Manage promotional activities

Entry Requirements:

Entry to this qualification is open to individuals who:

- Must have achieved a Certificate III in Retail or relevant industry experience in a job role that involves the application of skills and knowledge that is covered in Certificate III in Retail.

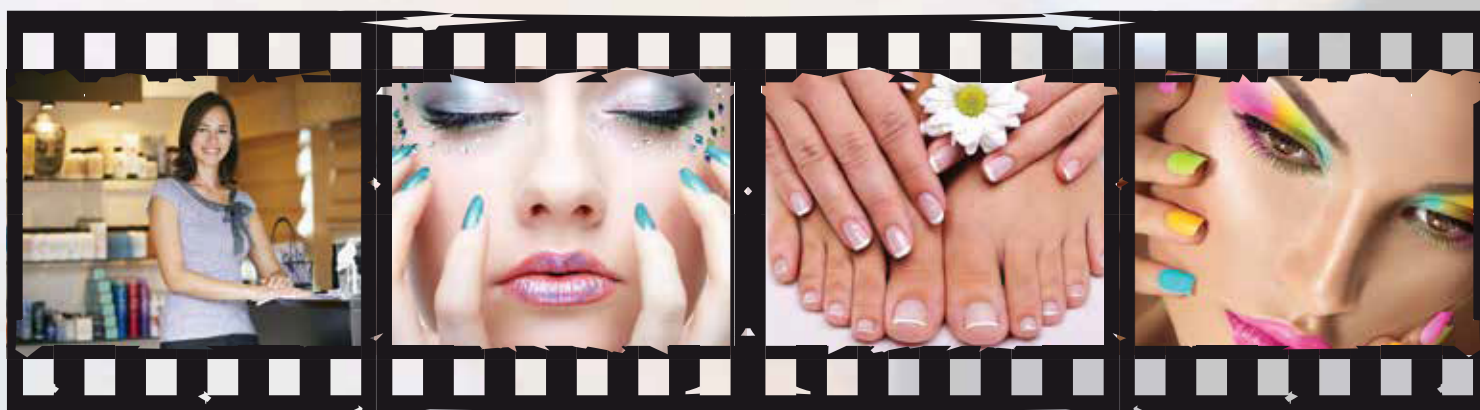
Delivery Modes:

Delivery is undertaken via email/online. Research and learning activities undertaken in students workplace and/or own time.

Assessment Methods:

Assessment will include written assignments, projects, case studies, and observation of practical tasks and activities (when required in a simulated industry environment)

***This course is also available through a traineeship pathway**



WA Academy reserves the right to update and or alter the delivery and assessment in accordance with the current Training Package to ensure validity and currency of qualification.

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